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Notice of Management Indicator (December 2019)

We disclose index about our “*Demae-can*” business, in order to inform you monthly progress information timely.

	Dec. 2019	Y-O-Y
Number of orders (orders)	2,776,229	105.9%
Number of affiliated stores (stores)	20,941	115.8%
Number of active users (10k users)	314	112.8%
Number of locations for <i>sharing delivery</i>	247	(MOM: + 8)

*Active users: the number of members ordered at least one time (from January 1, 2019 to December 31, 2019)

In December 2019, we were appointed Mr. Masatoshi Hamada (one of the most famous comedians in Japan) to be CDO (Chief Delivery Officer) in December 14th and started to broadcast a new TV commercial featuring with him.

Also, we implemented “Arena delivery” continuously at Yokohama (December 14th) and at Okinawa (December 21st) in the professional basketball game under B.LEAGUE division 1. Moreover, we implemented “Arena delivery” at the Japanese popular MMA (overall martial arts) festival in December 31st and gained a good reputation.